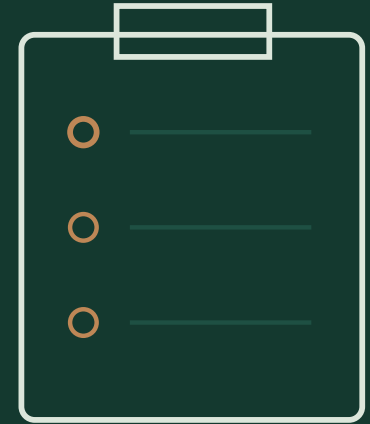


RouteCanopy Oil Care

Oil changes that fit the route.



Fictional prelaunch

Travel and consumables must fit the service fee.

Available units → completed work → fees



Demand and completion are assumptions.

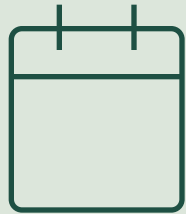
Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



Vehicle owners

A scheduled oil change

Fleet managers

Grouped local appointments

Schematic; buyers and area to validate.

Defined billing units. One shared service mix.



Blend oil 20%	89
Full synthetic 40%	109
High mileage 15%	119
European oil 15%	139
Light diesel 10%	179

USD / service job.

Compete on the job and the commercial terms.

Possible alternatives

Fixed oil-change shops

Other mobile services

Existing fleet supplier

Check before booking

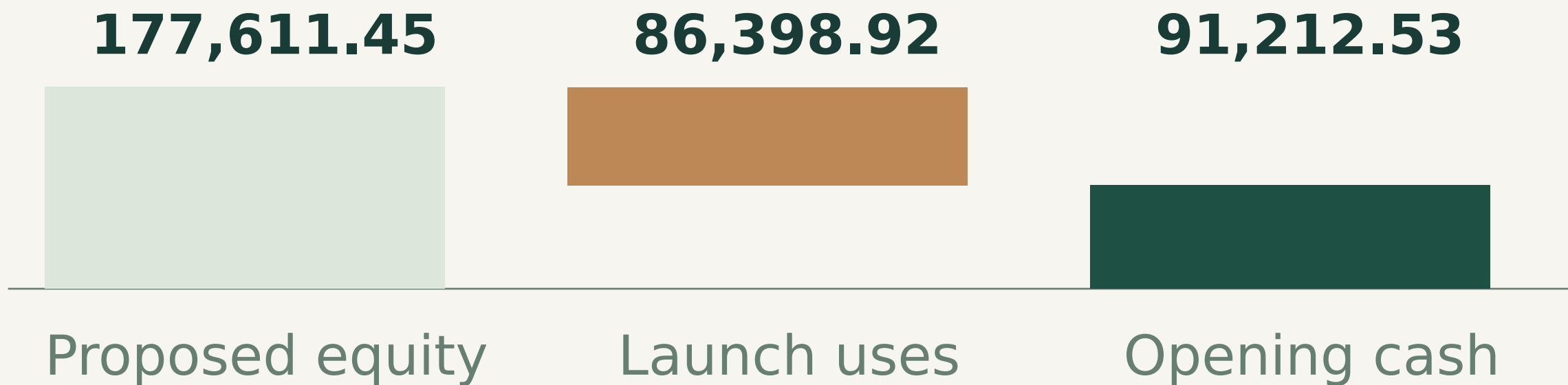
Vehicle and oil

Route readiness

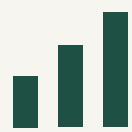
Materials and cash

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net loss: USD -40,067.21



Proposed team.

Clear delivery responsibilities.



Monthly base pay

Mobile techs

8,666.66

Dispatch/accounts

875.00

Technicians run the vans; dispatch supports them.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed owner equity.

USD 177,611.45

External equity requested: USD 0.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months