

FINANCIAL REPORT / 01

The financial picture

Latchfield Mobile | USD | 3 operating years | base scenario

Revenue, profit and cash flow.

Year 1 revenue

325,248.00

USD

Year 1 net income

-3,236.06

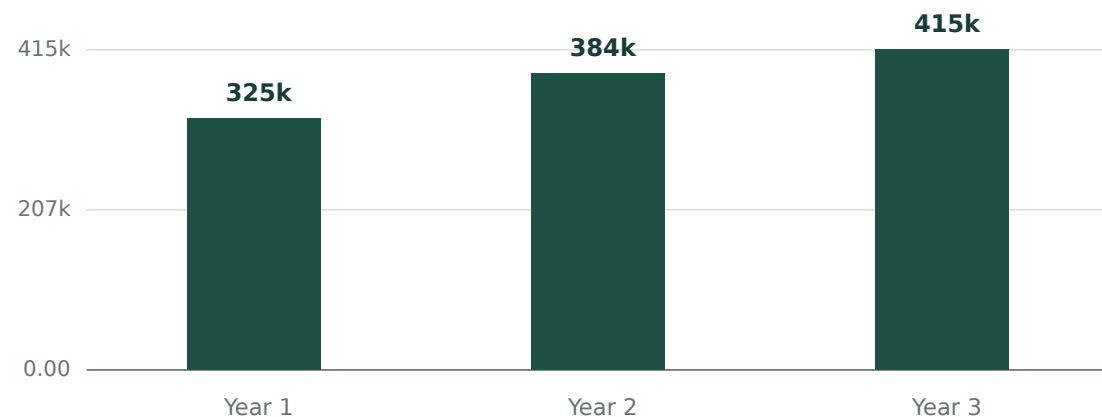
USD

Minimum cash

65,790.97

Includes the pre-opening period

ANNUAL REVENUE



Inside this report

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- 04 Year-end balance sheet
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Planning forecast. Populated illustrative inputs are complete but unverified. Proposed funding is not a commitment.

FINANCIAL REPORT / 02

Profit & loss

USD | Annual operating results; pre-opening expenses are separate.

Measure	Year 1	Year 2	Year 3
Net revenue	325,248.00	383,627.04	414,777.60
Cost of sales	55,292.16	65,216.64	70,512.24
Gross profit	269,955.84	318,410.40	344,265.36
Operating expenses	250,989.53	263,818.92	273,874.68
EBITDA	18,966.31	54,591.48	70,390.68
Depreciation	18,366.67	18,366.66	18,366.67
Interest expense	0.00	0.00	0.00
Tax provision	3,835.70	7,607.22	10,925.04
Net income	-3,236.06	28,617.60	41,098.97

YEAR 1 EBITDA

18,966.31

YEAR 2 EBITDA

54,591.48

YEAR 3 EBITDA

70,390.68

Expense rows are positive charges. Net income retains its sign. Tax is the planning provision; annual losses do not reverse provisions already calculated within the year.

FINANCIAL REPORT / 03

Cash flow

USD | Flows exclude launch; opening and closing cash are balances.

Measure	Year 1	Year 2	Year 3
Opening cash	81,000.00	92,703.73	139,003.73
Customer collections	319,334.40	383,146.86	414,258.42
Supplier payments	52,805.44	65,420.72	70,732.89
Operating expenses paid	250,989.53	263,818.92	273,874.68
Interest paid	0.00	0.00	0.00
Tax provision paid	3,835.70	7,607.22	10,925.04
Operating cash flow	11,703.73	46,300.00	58,725.81
Investing cash flow	0.00	0.00	0.00
Financing cash flow	0.00	0.00	0.00
Net change in cash	11,703.73	46,300.00	58,725.81
Closing cash	92,703.73	139,003.73	197,729.54

Supplier payments differ from cost of sales because stock and supplier terms affect timing. Positive financing cash is funding, not customer revenue or profit.

FINANCIAL REPORT / 04

Year-end balance sheet

USD | Closing positions at the end of each operating year.

Measure	Year 1	Year 2	Year 3
Cash	92,703.73	139,003.73	197,729.54
Accounts receivable	5,913.60	6,393.78	6,912.96
Inventory	5,026.56	5,434.72	5,876.02
Net fixed assets	67,633.33	49,266.67	30,900.00
Total assets	171,277.22	200,098.90	241,418.52
Accounts payable	2,513.28	2,717.36	2,938.01
Loan balance	0.00	0.00	0.00
Total liabilities	2,513.28	2,717.36	2,938.01
Equity and retained earnings	168,763.94	197,381.54	238,480.51
Reconciliation difference	0.00	0.00	0.00

Closing balances show the end-of-year position; monthly balances are never summed. A zero reconciliation difference means assets equal liabilities plus equity.

FINANCIAL REPORT / 05

Launch budget & funding

USD | Before opening; proposed sources and uses.

STARTUP USES

Use	USD
Fixed assets	86,000.00
Expensed setup	8,000.00
Opening inventory	5,000.00
Total startup uses	99,000.00

PROPOSED FUNDING

Source / balance	USD
Combined equity	180,000.00
Loan proceeds	0.00
Cash after startup uses	81,000.00

MINIMUM CASH THROUGHOUT THE FORECAST

65,790.97

USD

UNFUNDED CASH GAP

0.00

A deficit measure, not secured financing

Equity and loans shown here are planning assumptions. Cash remaining after launch is the initial operating buffer; it is not an additional startup expense.

FINANCIAL REPORT / 06

Break-even & project payback

USD | Operating profitability and investment recovery are separate measures.

Annual measure	Year 1	Year 2	Year 3
Break-even revenue	298,942.44	307,910.70	317,148.36
Margin of safety	26,305.56	75,716.34	97,629.24

PROJECT PAYBACK

Recovered within 29.16 months

Project measure	USD
Initial project outlay	99,000.00
Cumulative project cash at forecast end	40,097.50
Peak project cash deficit	114,209.03

Operating break-even excludes depreciation, interest and income tax. Project payback uses pre-tax project cash before financing and is not a dividend or an investor payout.

FINANCIAL REPORT / 07

Assumptions & review

The operating assumptions, accounting policies and items requiring review.

11 financial checks passed | 0 need attention | 6 forecast warnings

- Planning model, not audited accounts or tax advice. Revenue is invoiced as earned; monthly subscriptions only. Annual prepayments, refundable deposits, milestone invoices, unbilled contract assets, customer taxes, seller settlements, capitalized interest and tax-loss carryforwards are not modeled.
- Collection and supplier terms use 30-day monthly interpolation. Inventory purchases and non-stock direct costs use supplier terms; operating costs, setup costs, taxes and opening stock are paid immediately. Stock coverage applies only to linked goods costs. Production stock is tracked separately at unit cost.
- Fictional editorial scenario. Prices, workload, wages, costs and financing are illustrative planning inputs, not current quotes, measured local averages or actual company results.
- Source two-technician mobile format retained for 36 months with fixed vans, half-time owner management and quarter-time support; no later leased fleet expansion. Original shares and hourly fees remain. Owner economic pay has zero employer allowance; hired staff use 15%. Three-month ramp and 6% requested growth replace staffing/utilization steps. Hardware stock remains 30 physical days and payments 15 days. Warranty/credit source allowance is a paid contingency with full collections assumed. Setup paid once, deposit excluded; simplified 21% tax.
- Employer-cost allowances follow each paid role row. A zero allowance on owner economic remuneration does not establish the owner's personal tax treatment. The flat 21% income-tax provision is a simplified planning input, not an entity or personal tax opinion. Customer sales-tax receipts/remittances and owner distributions are outside this scenario.
- All equity is proposed, uncommitted month-0 cash. No debt is modeled. Opening cash is a reserve, not an extra startup expense. Asset/setup/insurance/premises allowances need scoped quotes; refundable premises deposits and site-specific additional works are excluded.