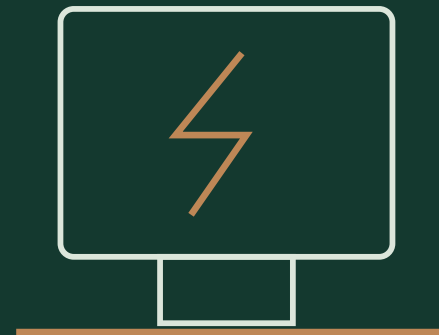


Airway Clear Services

One crew calendar. Clearly
included components.

Fictional prelaunch



Travel and setup consume the same paid crew day.

Available units → completed work → fees



Demand and completion are assumptions.

Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



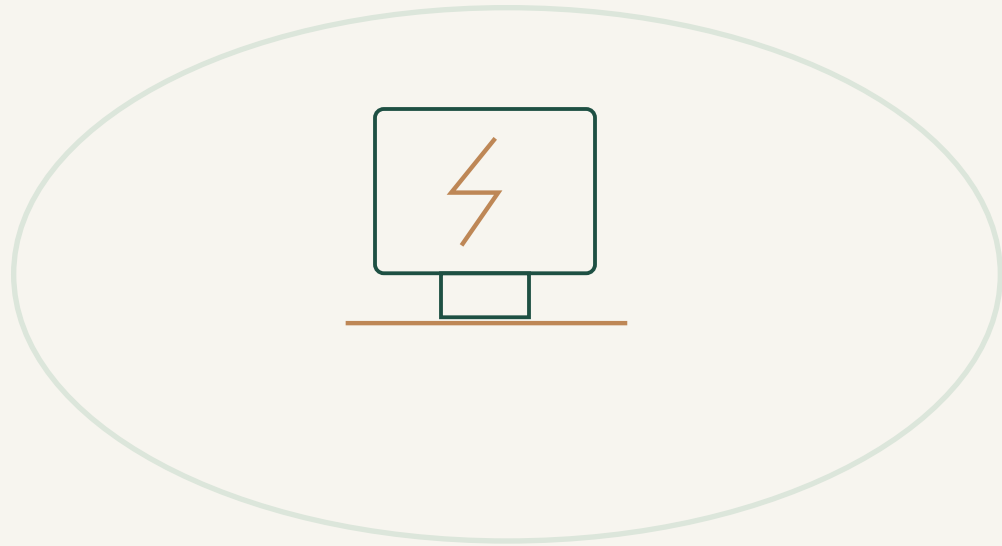
Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



Homeowners

An agreed cleaning scope

Property managers

Accessible system work

Schematic; buyers and area to validate.

Defined billing units. One shared service mix.



Home HVAC 50%	200
Business HVAC 25%	230
Coils 12%	180
Blowers 8%	180
Inspection 5%	220

USD / whole-crew hour.

Compete on the job and the commercial terms.

Possible alternatives

HVAC-cleaning firms

Mechanical providers

Assessed maintenance

Check before booking

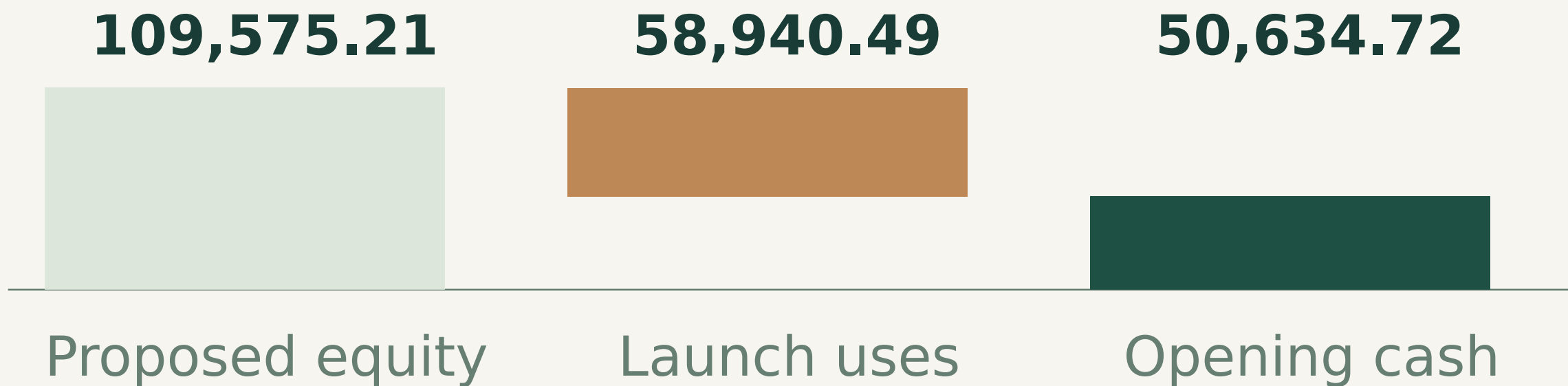
Access and methods

Included components

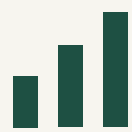
Crew time and payment

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net loss: USD -18,587.59



Proposed team.

Clear delivery responsibilities.



Monthly base pay

Lead technician	4,833.33
Cleaning technician	3,666.67
Owner dispatch	1,733.33

Paid field pair and fractional owner dispatch.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed owner equity.

USD 109,575.21

External equity requested: USD 0.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months