FINANCIAL REPORT / 01

The financial picture

Airway Clear Services | USD | 3 operating years | base scenario

Revenue, profit and cash flow.

Year 1 revenue

192,107.30

USD

Year 1 net income

-18,587.59

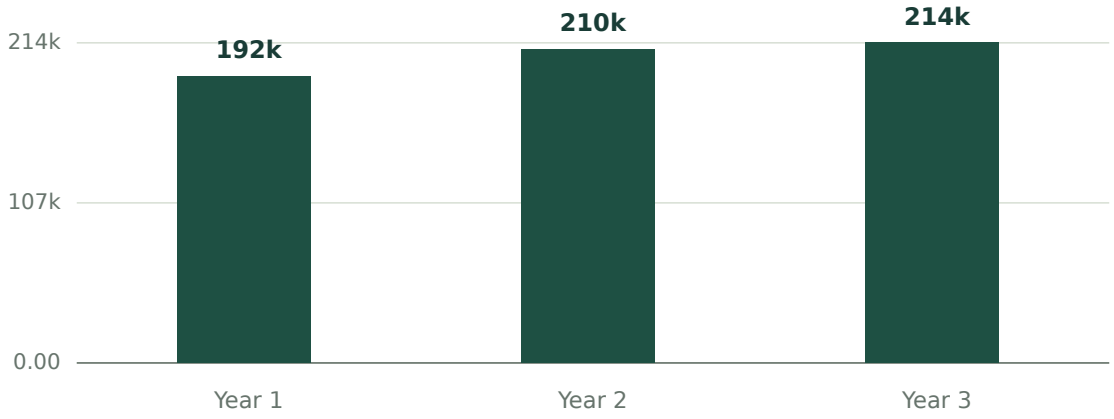
USD

Minimum cash

31,043.34

Includes the pre-opening period

ANNUAL REVENUE



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Planning forecast. Populated illustrative inputs are complete but unverified. Proposed funding is not a commitment.

FINANCIAL REPORT / 02

Profit & loss

USD | Annual operating results; pre-opening expenses are separate.

Measure	Year 1	Year 2	Year 3
Net revenue	192,107.30	210,258.69	214,463.90
Cost of sales	15,368.56	16,820.71	17,157.11
Gross profit	**176,738.74**	**193,437.98**	**197,306.79**
Operating expenses	182,868.02	189,283.19	194,804.28
EBITDA	**-6,129.28**	**4,154.79**	**2,502.51**
Depreciation	11,266.67	11,266.66	11,266.67
Interest expense	0.00	0.00	0.00
Tax provision	1,191.64	1,087.78	977.42
Net income	**-18,587.59**	**-8,199.65**	**-9,741.58**

YEAR 1 EBITDA

-6,129.28

YEAR 2 EBITDA

4,154.79

YEAR 3 EBITDA

2,502.51

Expense rows are positive charges. Net income retains its sign. Tax is the planning provision; annual losses do not reverse provisions already calculated within the year.

FINANCIAL REPORT / 03

Cash flow

USD | Flows exclude launch; opening and closing cash are balances.

Measure	Year 1	Year 2	Year 3
Opening cash	50,634.72	39,619.39	42,607.70
Customer collections	187,984.58	210,176.24	214,379.79
Supplier payments	14,940.25	16,816.96	17,153.28
Operating expenses paid	182,868.02	189,283.19	194,804.28
Interest paid	0.00	0.00	0.00
Tax provision paid	1,191.64	1,087.78	977.42
Operating cash flow	**-11,015.33**	**2,988.31**	**1,444.81**
Investing cash flow	0.00	0.00	0.00
Financing cash flow	0.00	0.00	0.00
Net change in cash	**-11,015.33**	**2,988.31**	**1,444.81**
Closing cash	**39,619.39**	**42,607.70**	**44,052.51**

Supplier payments differ from cost of sales because stock and supplier terms affect timing. Positive financing cash is funding, not customer revenue or profit.

FINANCIAL REPORT / 04

Year-end balance sheet

USD | Closing positions at the end of each operating year.

Measure	Year 1	Year 2	Year 3
Cash	39,619.39	42,607.70	44,052.51
Accounts receivable	4,122.72	4,205.17	4,289.28
Inventory	216.44	220.78	225.19
Net fixed assets	42,933.33	31,666.67	20,400.00
Total assets	**86,891.88**	**78,700.32**	**68,966.98**
Accounts payable	404.26	412.35	420.59
Loan balance	0.00	0.00	0.00
Total liabilities	**404.26**	**412.35**	**420.59**
Equity and retained earnings	**86,487.62**	**78,287.97**	**68,546.39**
Reconciliation difference	**0.00**	**0.00**	**0.00**

Closing balances show the end-of-year position; monthly balances are never summed. A zero reconciliation difference means assets equal liabilities plus equity.

FINANCIAL REPORT / 05

Launch budget & funding

USD | Before opening; proposed sources and uses.

STARTUP USES

Use	USD
Fixed assets	54,200.00
Expensed setup	4,500.00
Opening inventory	240.49
Total startup uses	**58,940.49**

PROPOSED FUNDING

Source / balance	USD
Combined equity	109,575.21
Loan proceeds	0.00
Cash after startup uses	**50,634.72**

MINIMUM CASH THROUGHOUT THE FORECAST

31,043.34

USD

UNFUNDED CASH GAP

0.00

A deficit measure, not secured financing

Equity and loans shown here are planning assumptions. Cash remaining after launch is the initial operating buffer; it is not an additional startup expense.

FINANCIAL REPORT / 06

Break-even & project payback

USD | Operating profitability and investment recovery are separate measures.

Annual measure	Year 1	Year 2	Year 3
Break-even revenue	199,360.89	205,341.78	211,502.35
Margin of safety	-7,253.59	4,916.91	2,961.55

PROJECT PAYBACK

Not reached within 3 years

Project measure	USD
Initial project outlay	58,940.49
Cumulative project cash at forecast end	-62,265.86
Peak project cash deficit	78,531.87

Operating break-even excludes depreciation, interest and income tax. Project payback uses pre-tax project cash before financing and is not a dividend or an investor payout.

FINANCIAL REPORT / 07

Assumptions & review

The operating assumptions, accounting policies and items requiring review.

11 financial checks passed | 0 need attention | 6 forecast warnings

- Planning model, not audited accounts or tax advice. Revenue is invoiced as earned; monthly subscriptions only. Annual prepayments, refundable deposits, milestone invoices, unbilled contract assets, customer taxes, seller settlements, capitalized interest and tax-loss carryforwards are not modeled.
- Collection and supplier terms use 30-day monthly interpolation. Inventory purchases and non-stock direct costs use supplier terms; operating costs, setup costs, taxes and opening stock are paid immediately. Stock coverage applies only to linked goods costs. Production stock is tracked separately at unit cost.
- Fictional editorial scenario. Prices, workload, wages, costs and financing are illustrative planning inputs, not current quotes, measured local averages or actual company results.
- Five-year source narrowed to Jan 2027-Dec 2029; initial paid roster, mix and base fees retained. Later expansion omitted. Fixed utilization and three-month ramp; fees grow 2%, paid/fixed costs 3%. Fractional rows are prorated budgets. Owner pay counted once. Stock uses physical goods days; supplier lag is blended. Deposits/prepayments excluded; setup paid once. Source noncash loss allowances become conservative cash buffers. Tax/employer allowances illustrative.
- A 15% illustrative employer allowance is added to paid salaries. The flat 21% native tax provision is a simplified planning input, not an entity or personal tax opinion. Customer sales-tax receipts/remittances and owner distributions are outside this scenario.
- All equity is proposed, uncommitted month-0 cash. No debt is modeled. Opening cash is a reserve, not an extra startup expense. Asset/setup/insurance/premises allowances need scoped quotes; refundable premises deposits and site-specific additional works are excluded.