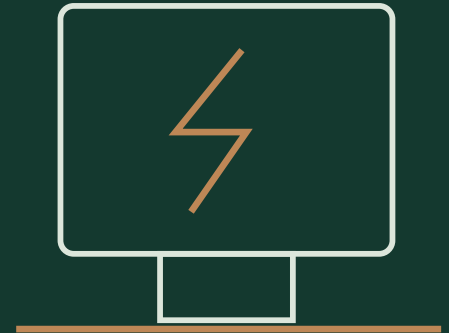


ContourOak Engineering

Defined technical work. Named
review responsibility.

Fictional prelaunch



Specialist review and slow invoices both use the reserve.

Paid delivery capacity



55% sold-time target

Preparation and support also take time.

Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



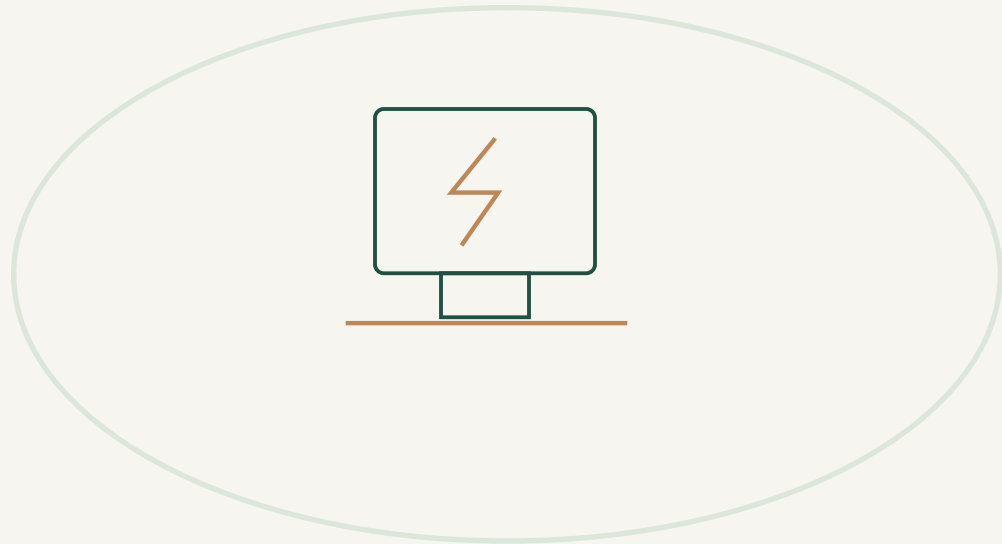
Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



Development sponsors
A scoped technical decision

Design teams
An agreed design scope

Schematic; buyers and area to validate.

Every service draws from one pool of hours.



Civil design 35%

165/h

Stormwater 20%

175/h

Structures 20%

190/h

Feasibility 15%

180/h

Site support 10%

150/h

USD / sold hour; illustrative shared-time mix.

Compete on the job and the commercial terms.

Possible alternatives

Engineering firms

Independent specialists

Existing design teams

Check before booking

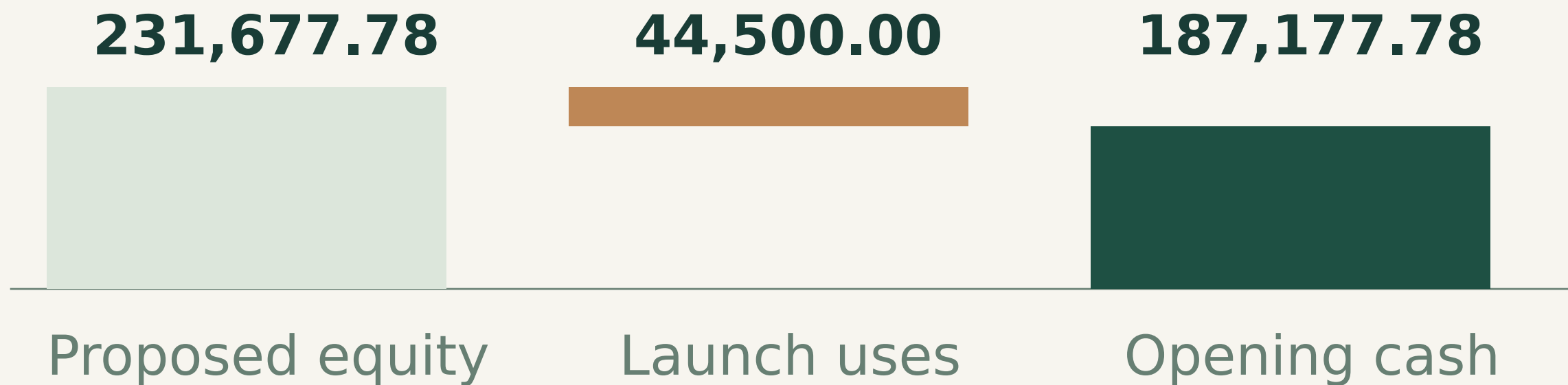
Inputs and competence

Review responsibility

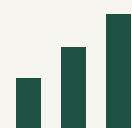
Scope and collection

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net loss: USD -18,435.92



Proposed team.

Clear delivery responsibilities.



Monthly base pay

Owner engineer	11,250.00
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Engineer budget	12,500.00
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CAD budget	2,833.33
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Paid principal, engineer and CAD coverage; owner once.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed owner equity.

USD 231,677.78

External equity requested: USD 0.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months