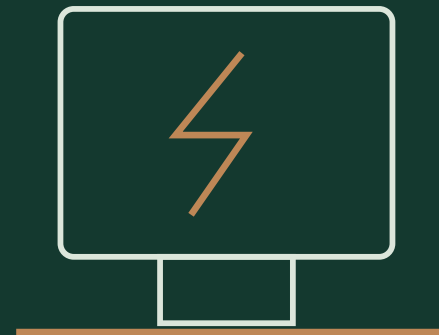


Quarry Shield

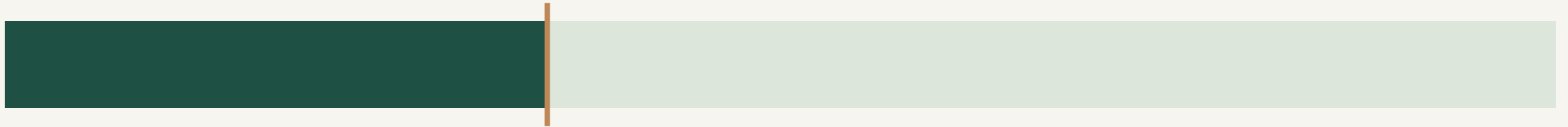
Authorized scope, accountable findings.

Fictional prelaunch



Access delays consume time.

Paid delivery capacity



35% sold-time target

Preparation and support also take time.

Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



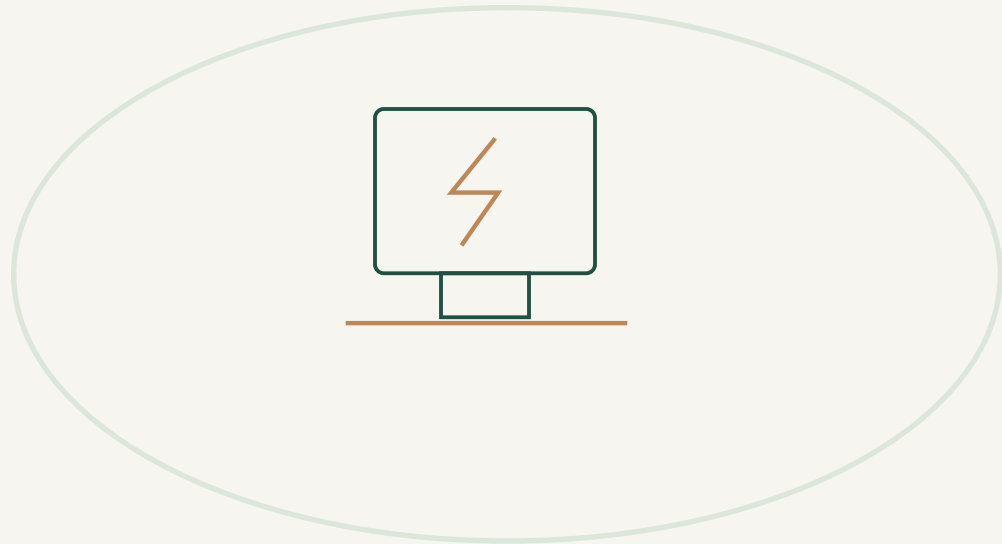
Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



Business sponsors

A defined security question

System owners

An authorized review

Schematic; buyers and area to validate.

Every service draws from one pool of hours.



Assessments 20%

225/h

Pen testing 25%

250/h

Incident work 20%

300/h

Monitoring help 15%

175/h

Advisory 20%

225/h

USD / sold hour; illustrative shared-time mix.

Compete on the job and the commercial terms.

Possible alternatives

Another security firm

Suitable internal team

A narrower review

Check before booking

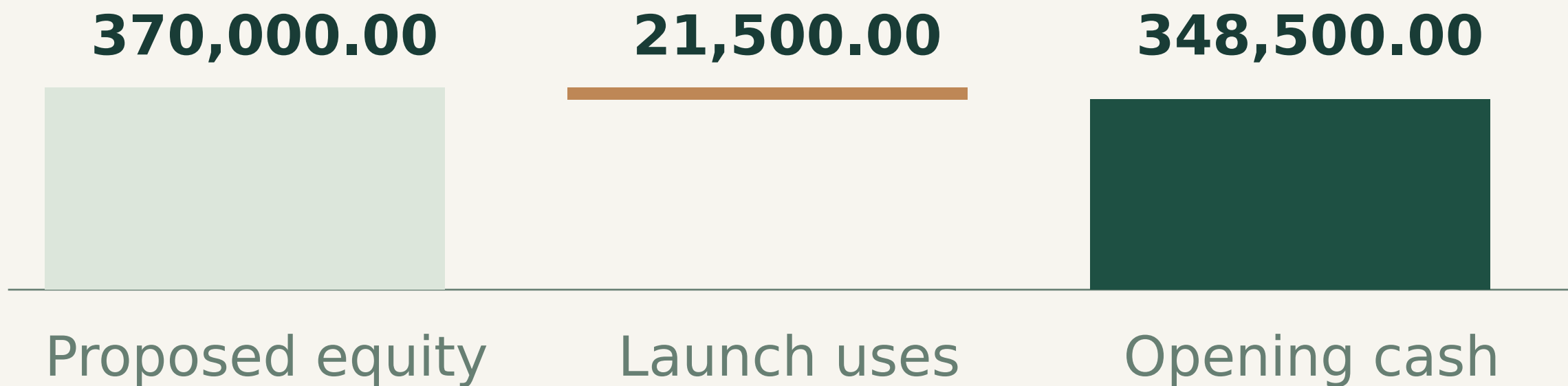
Authority and systems

Scope and data handling

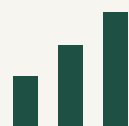
Effort and collection

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net loss: USD -148,654.88



Proposed team.

Clear delivery responsibilities.



Monthly base pay

Principal

12,500.00

Security analysts

21,666.66

Operations support

1,250.00

The paid principal is already in delivery.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed external equity.

USD 245,000.00

Owner contribution: USD 125,000.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months