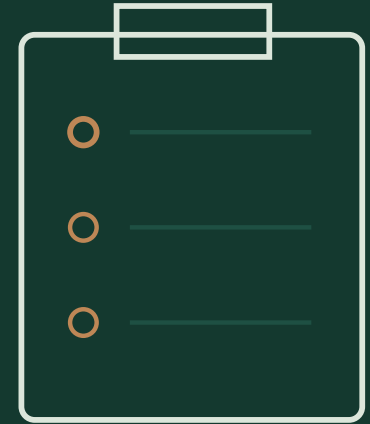


PortLedger Brokerage

Distinct service jobs. Fee income only.

Fictional prelaunch



A client account does not guarantee billable work.

Demand → completed work → collected fees



Demand and completion are assumptions.

Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



Importers

Entry and review work

Exporters

A separately billed filing

Schematic; buyers and area to validate.

Defined billing units.

One shared service mix.



Standard entry 45%	200
Complex entry 15%	350
ISF filing 20%	50
AES filing 10%	150
Classification 5%	250
Corrections 5%	200

USD / service job.

Compete on the job and the commercial terms.

Possible alternatives

Other brokerages

Qualified client teams

Existing providers

Check before booking

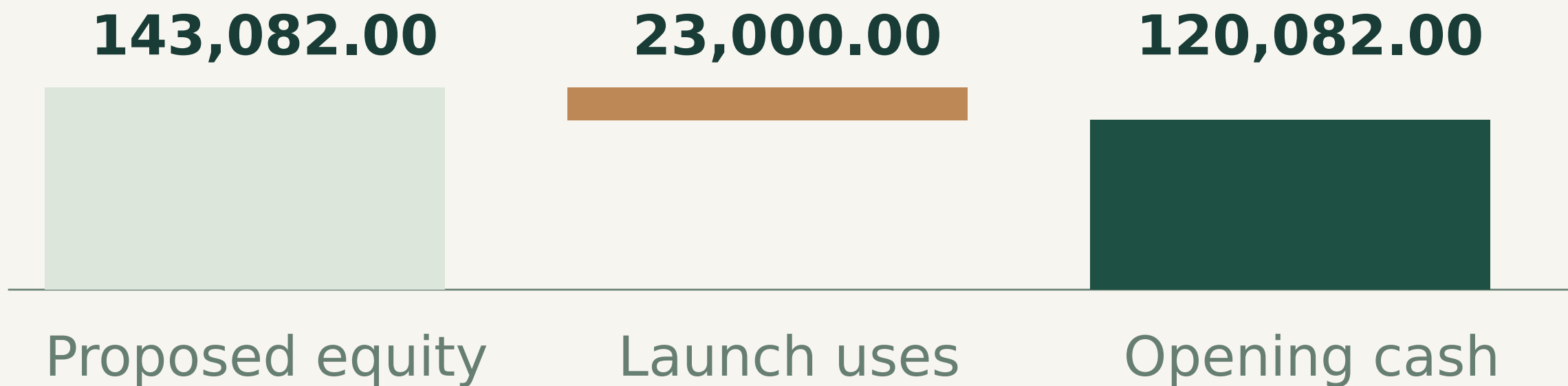
Authority and records

Included or standalone

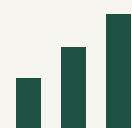
Fee and collection

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net loss: USD -21,882.28



Proposed team.

Clear delivery responsibilities.



Monthly base pay

Owner broker	7,500.00
Other broker budget	3,125.00
Entry specialists	8,666.66
Billing support	2,083.33

Paid broker and entry roster with fractional support.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed owner equity.

USD 143,082.00

External equity requested: USD 0.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months