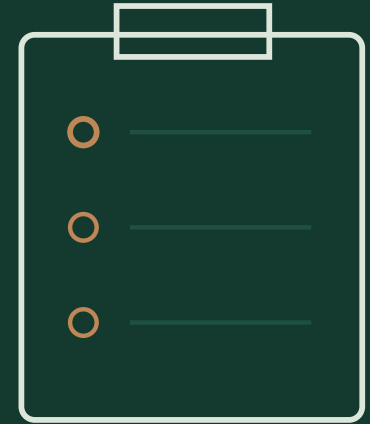


Four Bay Wash

Complete wash packages.
Shared bay time.

Fictional prelaunch



Longer packages consume the same limited bays.

Available units → completed work → fees



Demand and completion are assumptions.

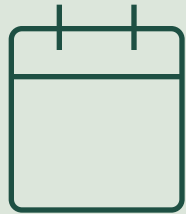
Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



Retail drivers

A defined wash package

Fleet operators

A scoped routine visit

Schematic; buyers and area to validate.

Defined billing units. One shared service mix.



Exterior 25%	25
Vacuum wash 30%	35
Wax wash 20%	40
Interior 20%	55
Premium 5%	70

USD / vehicle sale.

Compete on the job and the commercial terms.

Possible alternatives

Other attended washes

Automatic car washes

Mobile or home washing

Check before booking

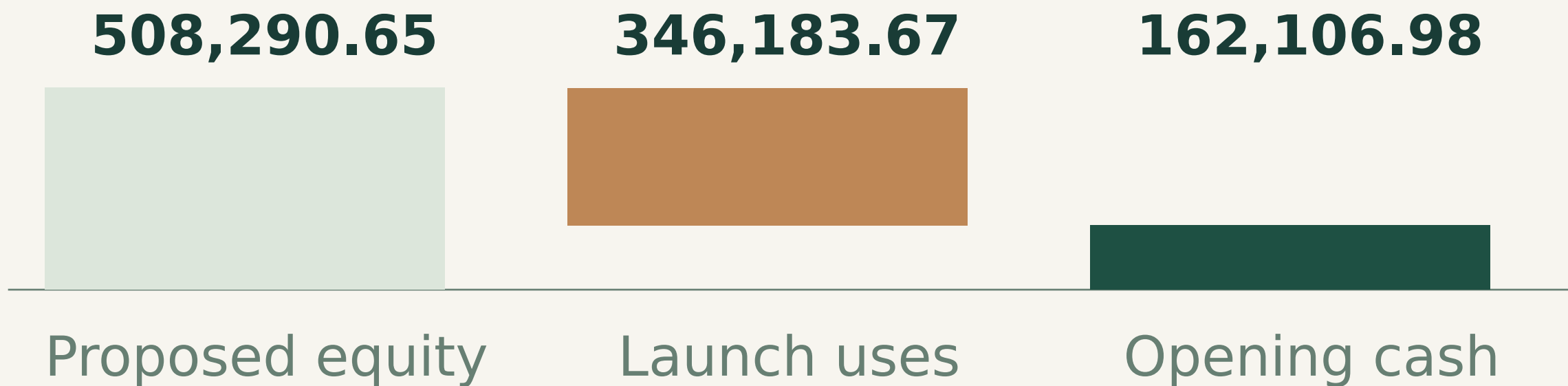
Bay time by package

Water and chemical use

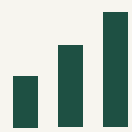
Claims and collection

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net loss: USD -112,032.44



Proposed team.

Clear delivery responsibilities.



Monthly base pay

Wash attendants	13,500.00
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Site manager	4,583.33
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Attendants and site management receive base pay.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed owner equity.

USD 508,290.65

External equity requested: USD 0.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months