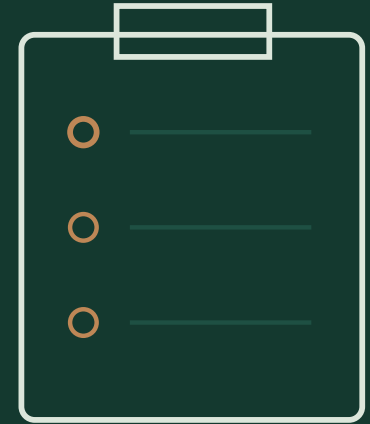


Cedar Motor Co

Vehicle sales need inventory
cash first.



Fictional prelaunch

Thin vehicle spreads carry a large stock commitment.

Demand → completed work → collected fees



Demand and completion are assumptions.

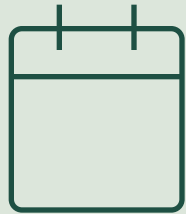
Paid work will test time and margin.

A clear scope.

A controlled delivery process.



Agree



Schedule



Deliver



Collect

One agreed scope. Documented acceptance.

Start with a reachable buying occasion.



New-vehicle buyers

An authorized vehicle purchase

Used-vehicle buyers

A documented vehicle sale

Schematic; buyers and area to validate.

Defined billing units. One shared service mix.



New sedans 10%	34,500
New SUVs 25%	47,000
New pickups 15%	56,500
Used sedans 15%	21,500
Used SUVs 25%	29,500
Used pickups 10%	36,500

USD / vehicle sale.

Compete on the job and the commercial terms.

Possible alternatives

Authorized dealerships

Used-vehicle retailers

Private sales or deferral

Check before booking

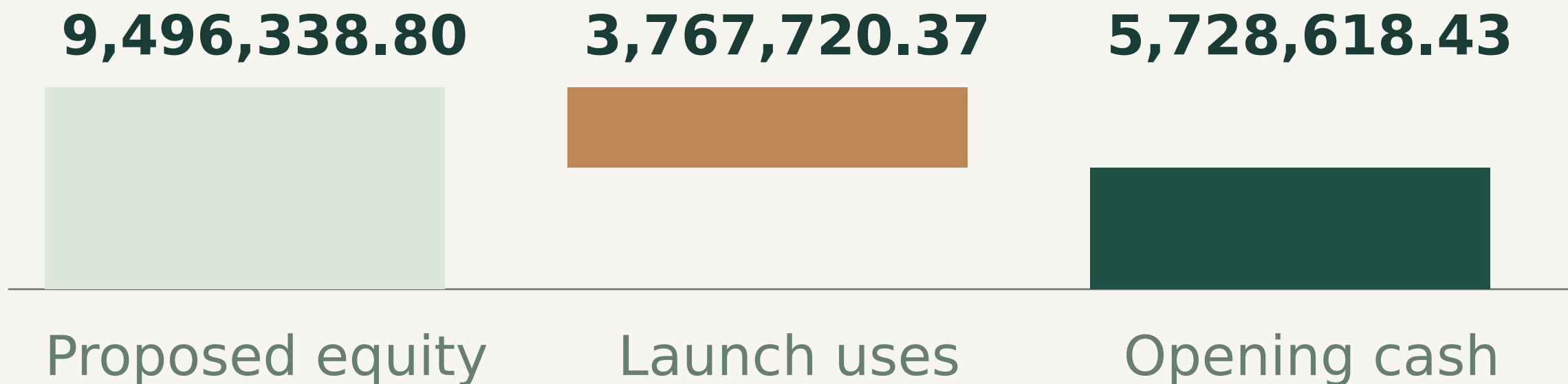
Stock title and condition

Spread and days held

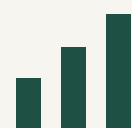
Funded receipt timing

Compare equivalent work and written terms.

Fund the launch. Keep a reserve.



Year 1 net income: USD 164,627.80



Proposed team.

Clear delivery responsibilities.



Monthly base pay	
General manager	7,500.00
Vehicle sales	12,666.68
Stock buying	5,416.67
Lot and delivery staff	4,500.00
Title/admin	4,000.00
Bookkeeping support	2,500.00

All retail, buying, title and management roles stay paid.

Prove the job economics before adding capacity.



Prelaunch. These are the next tests.

Proposed owner equity.

USD 9,496,338.80

External equity requested: USD 0.00

Terms and funding remain uncommitted.

Project payback: not reached within 36 months